



XVII<sup>th</sup> INTERNATIONAL CONGRESS  
**AFTES** 2023

*Underground space at  
the heart of transitions*

**2 to 4 OCTOBER 2023**  
PARIS, PALAIS DES CONGRÈS



**WWW.AFTES2023.COM**



ASSOCIATION FRANÇAISE DES  
TUNNELS ET DE L'ESPACE SOUTERRAIN  
42 Rue Boissière, 75116 Paris



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## BECOME A PARTNER OF THE 17<sup>TH</sup> INTERNATIONAL AFTES CONGRESS

### Why Become a Partner?

- ✓ More than 4,000 players in the sector
- ✓ More than 50 countries represented
- ✓ More than 160 exhibitors
- ✓ Many opportunities for meetings and networking
- ✓ One of the most important international events

[WWW.AFTES2023.COM](http://WWW.AFTES2023.COM)

And find the list of 2021 exhibitors on our former website: [www.aftes2020.fr](http://www.aftes2020.fr)

## PRACTICAL INFORMATION

### YOUR CONTACTS

#### SPONSORSHIP

Laura OLIVIER  
Commercial Manager  
Phone : +33 (0)6 31 51 36 51  
[laura.olivier@gl-events.com](mailto:laura.olivier@gl-events.com)

#### GENERAL ORGANISATION

Aurélie DIDIER  
Directrice de Projet  
Tél : +33 (0)7 69 13 75 37  
[aurelie.didier@gl-events.com](mailto:aurelie.didier@gl-events.com)

#### EXHIBITION DEPARTMENT

Exhibitor and Technical Department  
[exposants3.live@gl-events.com](mailto:exposants3.live@gl-events.com)



**ALL PRICES ARE EXCLUDING VAT**

**MAJOR SPONSOR PACKAGES**

These packs have been created to provide you with high visibility before, during and after the event, on all the communication media.

\*TES Journal: *TUNNELS and Underground Space*

	PLATINUM € 25,000	GOLD € 17,000	SILVER € 10,000
Logo on bags	✓	-	-
½ page of text in 3 issues of the *TES 2023 journal	✓	-	-
Advert in the programme	1 page	½ page	-
Advert in the exhibitors' catalogue	1 page	½ page	-
Insertion of a document in the bags (max. 4 pages)	✓	✓	-
Your logo on the website banner with an indication of your sponsorship level	✓	✓	✓
Your logo on all the communication media of the event: before, during and after	✓	✓	✓
Your logo on the newsletters – exclusive to Major Sponsors	✓	✓	✓
Congress-goer badges with sessions access	4	3	2
Tickets for the gala evening.	4	3	2

**CUSTOMIZED PARTICIPATION**

**PARTNERSHIP, MARKETING & ADVERTISING (à la carte participation)**

**GALA DINNER SPONSORSHIP : ..... Consult us**

Increase your visibility and take part in an event that will allow you to network in a warm and friendly setting.

Content of the sponsorship

- Display of your logo in the programme and the invitation flyer
- Announcement of your sponsorship in the programme and newsletters
- 10 tickets to the dinner for your employees

**SPEAKING at the opening ceremony (exclusive platinum pack) : .....€15,000**

A 10-minute slot will be allocated to you at the opening ceremony

**PRESENTATION IN THE SECONDARY ROOM : ..... €7,000**

A 15min slot. The number of presentations is limited. Your presentation will be announced in the programme (after validation by the committee).

**SESSION SPONSORSHIP (after validation by the committee) : .....5000€ HT**

Display of your logo on the presentation and in the programme



**DIGITAL**

**SPONSORSHIP OF THE SMARTPHONE APP ..... €5,000**



App content:

- Programme, abstracts, layout of spaces

Sponsorship content

- Indication of your sponsorship each time the app is launched
- Announcement of your sponsorship in the programme and on the website
- A customised push notification per day (max 140 characters – subject to validation by the Scientific Committee)

**SPONSORSHIP OF THE CONGRESS WIFI ..... €3,000**



Sponsorship of the wifi made available free of charge to participants  
Available in the entire Palais des Congrès

Sponsorship content

- Your logo on the wifi connection home page, with the message: "Your wifi connection is offered to you by.... + your logo"
- The name of your company is the wifi network access password (between 8 and 15 characters)

**ADVERTISING IN THE CONFERENCE ACCESS LANES**

**CUSTOMISED MARKING ON THE PALAIS DES CONGRÈS FLOOR ..... €3,600**



Sponsorship content

- Your logo printed on signage affixed to the floor of the Palais des Congrès
- To indicate the way from the entrance or a room to your booth
- Printing of 20 stickers, maximum 1 sq. m
- Production, installation and removal of the stickers
- EXCLUSIVE sponsorship

**MARKING ON THE ESCALATORS OF THE PALAIS DES CONGRÈS FLOOR ..... €3,600**



Sponsorship content

- A giant and customized sticker on the escalators
- EXCLUSIVE sponsorship



Giant advert on the escalators arrival vestibule ..... €3,600



Sponsorship content

- A giant customized sticker on the escalators arrival vestibule (level 1)
- EXCLUSIVE sponsorship

GIANT STICKER ON THE INSIDE WINDOWS OF THE ESCALATORS : ..... €2,600

- Window on the Paris side (right window)
- Window on the Paris side (left window)
- Window on Neuilly side (right window)
- Window on Neuilly side (left window)

CONGRESS MATERIAL

SPONSORSHIP OF 6,000 BADGE CORDS ..... €6,000



Sponsorship content

- Print of your logo on all the badge cords given to participants (1 colour print)
- EXCLUSIVE sponsorship

CUSTOMIZATION OF NOTE PADS ..... €2,000



Sponsorship content

- Your advert printed on the front cover of the note pad
- EXCLUSIVE sponsorship

CUSTOMIZATION OF PENS ..... €1,500



Sponsorship content

- Your logo printed on the pens given to participants
- (1 colour print)
- EXCLUSIVE sponsorship



**MARKING ON TERMINALS / RECHARGING AREA ..... €3 000**



Sponsorship content

- Your logo displayed on the recharging terminals for mobile phones
- Sponsorship announcement with your logo on the spaces and signage plan
- Or your logo printed on the marking affixed to the floor of the recharging area
- EXCLUSIVE sponsorship

**SPONSORSHIP OF ONE REST / CYBER AREA ..... €4,000**



Sponsorship content

- Your logo printed on the signage of the rest area or on the stickers affixed to the floor
- Sponsorship announcement with your logo on the spaces plan
- Documents can be placed on display racks
- EXCLUSIVE sponsorship

**EXCLUSIVE ADVERTISING ON THE BOOKMARK**



- OF THE BOOK OF ABSTRACTS..... €1,500
- OF THE EXHIBITORS' CATALOGUE ..... €1,500

**INSERT IN BAGS..... €1,000**

- 6 000 copies to be provided - A4 format and 4 pages maximum
- Limited number of partners

**ADVERT IN THE EXHIBITORS' CATALOGUE**

- OUTSIDE BACK COVER..... €2,000
- INSIDE BACK COVER..... €1,500
- INSIDE PAGE ..... €1,000
- ½ PAGE ..... €500€



## EXHIBITION

→ Booths will be allocated according to the rule of the "1<sup>st</sup> come - 1<sup>st</sup> served", according to the date and the time of receipt of the signed booking forms.

PRICE PER 9 SQM MODULE		
	UNTIL 30/09/2022	FROM 01/10/2022
⦿ COLLECTIVE RATE, MEMBER OF AFTES	€ 4,500	€ 5,000
⦿ COLLECTIVE RATE, NOT A MEMBER OF AFTES	€ 4,950	€ 5,450

Each 9 sqm module includes:

- Standard partitions (height 2.50m) - Carpet
- Sign with the exhibitor name
- LED Lighting
- One 3 kW electrical unit – intermittent power supply
- One furniture set: 1 table + 3 chairs + waste bin
- 3 exhibitor badges (no access to conferences)
- 3 lunch-boxes per day



*Each 9 sqm module can be shipped bare but with no reduction.*

*Any request for a specific layout or additional furniture must be made to the exhibition department which will send you the technical guide and the corresponding purchase orders: [exposants3.live@gl-events.com](mailto:exposants3.live@gl-events.com)*

## START-UP SPACE

Start-ups can apply to benefit from an equipped exhibition booth in the area dedicated to innovations comprising:

- ✓ Carpet – Sign -Furniture (table + chairs) - Lighting
- ✓ 2 exhibitor badges (no access to conferences)
- ✓ 2 lunch-boxes per day

	UNTIL 30/09/2022	FROM 01/10/2022
INNOVATION SPACE BOOTH RATE	€1,500	€1,750

Applicant companies must meet a number of criteria such as the date of creation, the workforce, membership or non-membership of an incubator and turnover.

Applications must be sent by email to: [laura.olivier@gl-events.com](mailto:laura.olivier@gl-events.com) to be evaluated by the organisation committee.



**BOOKING FORM**

To be submitted completed, signed and sealed, by post or email, to:  
Live! by GL events – Laura OLIVIER - AFTES 2023  
59 quai Rambaud – CS 80059 - 69285 Lyon cedex 02 – France  
[laura.olivier@gl-events.com](mailto:laura.olivier@gl-events.com)

ALL FIELDS ARE COMPULSORY

**COMPANY**

SIRET ..... Intra-Community VAT No.: .....  
ADDRESS .....  
.....  
.....  
Post code ..... City..... Country.....

**SIGNATORY CONTACT**

First name ..... Last name .....  
Position .....  
Landline phone ..... Mobile .....  
Email.....

**OPERATIONAL CONTACT - BOOTH MANAGER (if different)**

First name ..... Last name .....  
Position .....  
Landline phone..... Mobile .....  
Email.....

ORDER REFERENCE No. compulsory.....  
if required for payment of our invoice

**INVOICE DETAILS (if different)**

COMPANY.....  
SIRET: ..... Intra-Community VAT No.....  
ADDRESS .....  
.....  
.....  
Post code ..... City..... Country.....  
First name ..... Last name .....  
Position.....  
Landline phone..... Mobile .....  
Email.....





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 42 Rue Bossière, 75116 PARIS

**BOOKING FORM**

		PRICE EXCL. VAT	QUANTITY / OPTION	TOTAL
PACKAGES MAJOR SPONSORS	PLATINE	25 000 €	<input type="checkbox"/>	.....€
	GOLD	17 000 €	<input type="checkbox"/>	.....€
	SILVER	10 000 €	<input type="checkbox"/>	.....€

PARTICIPATION À LA CARTE	SPONSORSHIP OF THE GALA DINNER	Consult us	<input type="checkbox"/>	.....€
	SPEAKING at the opening ceremony (exclusive platinum pack)	15 000 €	<input type="checkbox"/>	.....€
	PRESENTATION IN THE SECONDARY ROOM	7 000 €	<input type="checkbox"/>	.....€
	SESSION SPONSORSHIP	5 000 €	<input type="checkbox"/>	.....€
	SPONSORSHIP OF THE SMARTPHONE APP	5 000 €	<input type="checkbox"/>	.....€
	SPONSORSHIP OF THE CONGRESS WIFI	3 000 €	<input type="checkbox"/>	.....€
	CUSTOMIZED MARKING ON THE PALAIS DES CONGRÈS FLOOR	3 600 €	<input type="checkbox"/>	.....€
	MARKING ON THE ESCALATORS OF THE PALAIS DES CONGRÈS FLOOR	3 600 €	<input type="checkbox"/>	.....€
	ADVERT ON THE ESCALATORS VESTIBULE	3 600 €	<input type="checkbox"/>	.....€
	GIANT STICKER ON THE INSIDE WINDOWS OF THE ESCALATORS	2 600 €	<input type="checkbox"/>	.....€
	SPONSORSHIP OF 6,000 BADGE CORDS	6 000 €	<input type="checkbox"/>	.....€
	CUSTOMIZATION OF NOTE PADS	2 000 €	<input type="checkbox"/>	.....€
	CUSTOMIZATION OF PENS	1 500 €	<input type="checkbox"/>	.....€
	MARKING ON RECHARGING TERMINALS	3 000 €	<input type="checkbox"/>	.....€
	SPONSORSHIP OF ONE REST / CYBER AREA	4 000 €	<input type="checkbox"/>	.....€
	CUSTOMIZATION OF THE BOOK OF ABSTRACTS BOOKMARK	1 500 €	<input type="checkbox"/>	.....€
	CUSTOMIZATION OF THE EXHIBITORS' CATALOGUE BOOKMARK	1 500 €	<input type="checkbox"/>	.....€
INSERT IN BAGS	1 000 €	<input type="checkbox"/>	.....€	

PUBLICITÉ DANS LE CATALOGUE EXPOSANTS	OUTSIDE BACK COVER	2 000 €	<input type="checkbox"/>	.....€
	INSIDE BACK COVER	1 500 €	<input type="checkbox"/>	.....€
	INSIDE PAGE	1 000 €	<input type="checkbox"/>	.....€
	½ PAGE	500 €	<input type="checkbox"/>	.....€

**TOTAL excl.VAT** .....€



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AFTES ASSOCIATION FRANÇAISE DES TUNNELS ET DE L'ESPACE SOUTERRAIN 42 Rue Boissière, 75116 PARIS

**EXHIBITION**

Bare booth\*
  Equipped booth\*

*\*The bare booth price is equal to the equipped booth price.*

		number of 9 sqm module <sup>2</sup>	Unit price	Total
COLLECTIVE AFTES MEMBER RATE	Before 30/09/2022	.....	4 500 €	.....€
	From 01/10/2022	.....	5 000 €	.....€

NON-MEMBER RATE	Before 30/09/2022	.....	4 950 €	.....€
	From 01/10/2022	.....	5 450 €	.....€

START-UP BOOTH	Before 30/09/2022	.....	1 500 €	.....€
	From 01/10/2022	.....	1 750 €	.....€

TOTAL excl. VAT	.....€
TVA 20%	.....€
TOTAL tax included	.....€

**PAYMENT TERMS – 50% deposit on receipt of invoice**

**BANK TRANSFER:** Indicated the name of the event and our invoice no.

Bank: CRÉDIT DU NORD – Bank code: 30076 – Agency code: 02025

Account No: 33868400200 – key: 49 – IBAN: FR76 3007 6020 2533 8684 0020 049 – BIC: NORDFRPP

**CHEQUE:** payable to: AFTES CONGRÈS

Send to: AFTES – Attn de Sakina MOHAMED – 42 rue Boissière – 75116 PARIS

I the undersigned declare that I have read the congress regulations and the Terms and Conditions of Sale and unconditionally accept all the clauses thereof.

Date .....

Signature + company stamp



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## GENERAL TERMS AND CONDITIONS OF SALE

### 1. ORGANISATION

Organisation secretariat (hereinafter "the Organiser")

Live! by GL Events

59 Quai Rambaud - CS 80059 - 69002 Lyon - France

Tel: +33 (0)4 78 176 176

The Organiser is responsible for the marketing of the partnerships relating to the "AFTES 2023" Event (hereinafter the "Event") in the name and on behalf of "AFTES"

### 2. PLACE AND DATE OF THE EVENT:

Place: Palais des Congrès Paris – FRANCE - Date: October 2 to 4, 2023

**3. ADMISSION :** The order form must be sent by email to [laura.olivier@gl-events.com](mailto:laura.olivier@gl-events.com) or by post to:

Live! by GL Events – Bruno Calado - 59 Quai Rambaud - CS 80059 - 69002 Lyon – France.

Only the requests fully completed and duly signed can be taken into consideration.

The payments are made out to the order of: AFTES CONGRÈS

**4. DEFINITIONS:** Contract means these General Terms and Conditions of Sale.

Candidate Partner means any entity that has submitted its candidature to the Organiser to participate in the Event.

Adherent means any partner whose admission has been validated by the Organiser.

### PRELIMINARY PROVISIONS

THE GENERAL REGULATIONS OF COMMERCIAL EVENTS.

The Regulations of Commercial Events of the French Union of Event Professions (Union Française des Métiers de l'Événement) (UNIMEV) are applicable to the Candidate Partners subject to the additional provisions stipulated in these regulations. Furthermore, the Safety regulations published by the owner of the principal lessee of the premises, as well as the exhibitor's Guide supplement all of the provisions applicable to the Adherent. For any points not dealt with in these General Terms and Conditions of Sale, please refer to the General Regulations of Commercial Events available at: [http://www.unimev.fr/files/unimev.fr/public/ressources/files/unimev-rgmc\\_2015-version\\_anglaise.pdf](http://www.unimev.fr/files/unimev.fr/public/ressources/files/unimev-rgmc_2015-version_anglaise.pdf)

### PART 1 – GENERAL PROVISIONS

#### Article 1 - DATE AND DURATION

The Organiser reserves the right at any time to modify the date of opening or the duration of the Event, as well as to decide on its extension, its deferment or its early closure, without the Adherents being able to claim any indemnity. If the Event does not take place because of an event of force majeure or reason outside of the control of the Organiser, including the consequences of fire or explosion coming from the premises of the Event or of any origin whatsoever, the amounts paid by the Adherents shall automatically become the property of the Organiser. Any new, health, climatic, economic, political or social situations at the local, national or international, not reasonably foreseeable at the time of the notification of the Event to the exhibitors, outside of the control of the Organiser, which make the holding of the Event impossible or which entail risks of disorders or disturbances capable of seriously affecting the organisation and the successful holding of the Event or the safety or property and people, constitute events of force majeure justifying at any time the cancellation or the postponement of the Event.

#### Article 2 - CONDITIONS OF ADMISSION – VERIFICATION AND ACCEPTANCE OF THE APPLICATIONS

The Organiser reserves the right to assess the qualification of the Partner Candidates. Furthermore, the applications are received subject to examination. The Organiser decides at any time on the refusals or admissions in accordance with Chapter 2 of the General Regulations of Commercial Events without having to justify the grounds for its decisions. The application for admission of Candidate Partners shall be validated or refused by written return letter on the part of the Organiser. The Candidate Partner refused cannot argue that its application has been requested by the Organiser. Nor can it invoke the correspondence exchanged between it and the Organiser or the collection of the amount of the application or the publication of its name on any list whatsoever as proof of its admission. Rejection of the admission cannot give rise to the payment of any indemnity other than the reimbursement of the amounts paid to the Organiser



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to the exclusion of the eventual dossier expenses which shall remain the property of the Organiser. The right resulting from the admission is personal and non-transferable. The admission does not entail any right of admissibility for another Event organised by the Organiser. The Adherents declare that they comply with all the provisions of French Laws no 93-121 of 27 January 1993 and no 2011-2012 of 29 December 2011.

#### Article 3 - PHOTOGRAPHS - FILMS – SOUNDTRACKS

The photographs, video films and soundtracks produced by professionals within the grounds of the Event on behalf of an Adherent can be allowed with the written authorisation of the Organiser. A proof or a copy of the media must be remitted to the Organiser within 15 days following the closure of the Event. This authorisation can be withdrawn at any time. The making of films, soundtracks and photographs by visitors can be forbidden by the Organiser. The photographing of certain objects on the stands may be forbidden at the request and by the diligence of the Adherents. The Organiser refuses to accept any responsibility for the eventual claims or complaints of anyone concerning the authorised recordings. The Adherent authorises the Organiser to use any photos representing its stand, including any representations of its trademarks, logos, and products made during the Event for its own promotion exclusively, whatever the medium (web site included). This authorisation, valid for a period of 5 years, only concerns the uses for so-called internal communication, promotional brochures and press dossier of the Organiser. The Adherent waives on this count any remuneration as well as any right of use of the communication of the Organiser. The eventual comments or captions accompanying the reproduction or representation of photos must not damage its reputation or its image.

#### Article 4 - OBLIGATIONS OF THE ADHERENT

Any application, formalised by the receipt of the signed reservation form of the Organiser, once accepted, definitively and irrevocably commits its subscriber, which then owes total amount of the invoice (Article 03-02 of the General Regulations of Commercial Events). No request for withdrawal of application, for any reason whatsoever, can be examined. The deposit paid shall definitively remain, whatever the case, the property of the Organiser. The subscription of the application entails acceptance of the provisions of these regulations and of the specific regulations, notably of the Safety regulations inserted in the guide brochure of the exhibitor as well as of the public order and police measures that may be stipulated both by the authorities and by the Administration. Any breach of these regulations or of the specific regulations can entail the immediate, temporary or definitive exclusion of the Adherent without any indemnity or reimbursement of the amounts paid and without prejudice to the proceedings that could be brought against it.

#### Article 5 - PAYMENT

A deposit of 50% of the total registration fee must obligatorily be paid on receipt of the Organiser's invoice. The balance must be paid at the latest on its payment date. Every invoice issued after June 1st, 2023, must be paid immediately. In the absence of payment on the payment dates indicated, the Organiser can consider the application cancelled without any other formality. No discount is granted for early payment. Any sum not paid on the stipulated payment date gives rise, without prior formal notice, to the payment of late payment penalty interest at the ECB rate plus 10 points. VAT shall be applied at the rate in effect on the date of collection in accordance with Articles 44 and 196 (EC Directive 2008/08 of 12/02/08) and Articles 259-1 or 259-2 and 283-1 of the French General Tax Code. However, foreign Adherents can then themselves directly request, through approved bodies, the reimbursement of VAT within the limits of the regulations in effect. The Organiser can in no event be requested to take these measures.

#### Article 6 - CONFIDENTIALITY

The parties undertake to consider as strictly confidential all the information of any kind whatsoever and on any medium whatsoever, sent by one them to the other during the performance of this Contract (including the terms and conditions of this Contract). Each of the parties undertakes only to send confidential information received to the sole members of its staff responsible for contributing to the performance of the Contract, who shall have been informed of the confidentiality of this information. The commitments made by the parties in the framework of this Article shall remain in force for a period of two (2) years after the end of the Event.

#### Article 7 - CONTRACTUAL DOCUMENT

Only the documents drafted in English, notably as regards these regulations, are valid. Translations into other foreign languages are only indicative.

#### Article 8 - ATTRIBUTION OF JURISDICTION



In the event of dispute about the interpretation or performance of this Contract, by express agreements between parties, the Courts of Lyon or Paris have sole jurisdiction even in the event of a plurality of defendants. The payments made or accepted do not imply any renewal of or exceptions to this jurisdiction clause. French law governs these relations between the parties.

#### **PART 2 – GENERAL TERMS AND CONDITIONS FOR THE PARTNERSHIP MARKETING AND ADVERTISING**

These specific terms and conditions apply to the Adherents which have chosen partnership terms involving the placing of their trademarks or logos on media supports relating to the Event (brochures, internet site, digital media, kakemonos, place maps of the plan Event, objects remitted to the participants such as briefcases, notepads, etc).

#### **Article 9 – ACCEPTANCE OF THE INSERTION ORDERS**

Any insertion order sent by an Adherent to the Organiser amounts to a commitment and implies the acceptance without reservation of these terms and conditions and is governed by them. The Organiser reserves the right to refuse or to suspend any insertion order, without any justification necessary. No insertion order can be, cancelled by the subscriber after its delivery. The Adherent is obliged to delivery in good time its texts and files to insert 30 days before printing. Failing this, the Organiser can, after its formal notice has remained without effect, simply insert in the emplacement of this advertising, a general formula such as: the name and the address of the advertiser preceded by the statement "emplacement reserved".

#### **Article 10 - CANCELLATION/PAYMENT DEFAULT**

Any insertion order signed and accepted shall be considered as definitive. The Adherent and/or its agent undertakes to pay any sum due to the Organiser. No cancellation shall be taken into account and no reimbursement can be claimed. In the absence of payment on the payment date, the Organiser can consider the order as rescinded and resume the provision of services, without prejudice to the exercising of its other rights. The Organiser can suppress any advertisement the payment for which has not been made in time.

#### **Article 11 – JUSTIFICATION DOCUMENT**

A justification document shall be sent by e-mail to the Adherent or to its agent as proof of appearance for any order for an advertising banner or advertising insertions.

#### **Article 12 - INTERNET LINKS**

To guarantee to the users good surfing quality, the Adherent and/or the agent guarantee to the Organiser that each internet site identified by links shall be operational and permanently accessible. The Organiser can carry out tests and decide at any time to suppress any link that may be inaccessible.

#### **Article 13 - WEB BANNER**

Every web banner shall be placed online on the internet site of the Event, on receipt of the payment.

#### **Article 14 - ABSENCE OF RESPONSIBILITY**

The Organiser refuses any responsibility in the event of impossibility of printing, publishing or distributing the various communication media for reasons outside of its control.

#### **Article 15 - GUARANTEE OF COMPLIANCE**

The Adherent and/or its agent guarantee to the Organiser that the information sent for the purposes of insertion / printing / displaying (texts, images, logos, internet links and sites to which the latter refer) comply with all the regulations and all the laws in effect and/or the rights of third parties and are appropriate and respect proper behaviour. The Adherent and/or the agent guarantee to the Organiser that they are the owners of the rights to this information and that, as such, they are authorised to request the Organiser to insert / print / display it.

#### **Article 16 - INTELLECTUAL PROPERTY GUARANTEE**

The Adherent guarantees that it is the owner of the intellectual property rights relating to the logos, trademarks, visuals and emblems contained in the information, the insertion / printing / displaying of which is requested and possesses or holds any title or right permitting him to use them. Thus, the Adherent guarantees the Organiser against any recourse or action that any third party could bring who believes that he has any rights whatsoever to claim over this information.



### PART 3 – SPECIFIC CONDITIONS – EXHIBITION PARTNERSHIP

These specific terms and conditions apply to the Adherents which have chosen to rent an emplacement.

#### Article 17 - CLASSIFICATION

The Organiser decides on the emplacements of the stands. It can, at any time, if it judges it necessary for any reason whatsoever, notably the number of applications, modify the size or the location in the groups of stands. No reservation is allowed on the part of the Adherents. If the modification involves the surface area granted, there will only be a proportionate reduction in the price of the stand. If, pursuant to a fortuitous event or event outside of its control, the Organiser is prevented from providing the emplacement granted to an exhibitor, the latter shall not have to any indemnity other than the reimbursement of the price of its contribution after deduction of the dossier expenses. However, no reimbursement shall be due if the Adherent has been provided with another emplacement by the Organiser.

#### Article 18 - ABSENCE OF OCCUPATION – CANCELLATION

The fact of signing an application entails the obligation to occupy the stand or the emplacement attributed at least 24 hours before the opening of the Event and to leave if installed until the closure of the Event. The stands or emplacements which shall not have been occupied at midday on the day before the opening of the Event can be attributed to another exhibitor, without the Adherent which is not installed being able to claim any damage whatsoever or the reimbursement of the sums paid by it.

Any request for cancellation must be made to the registered office of the Organiser and sent by registered letter with acknowledgement of receipt. Any cancellation of the Contract or reduction of the surface area occupied by the Adherent shall give the right to the Organiser of a termination indemnity amounting to:

- For any order confirmed and received on the latest on June 1<sup>st</sup>, 2023: 50% of the order if the cancellation or the reduction in the surface area takes place within 45 calendar days from the date de signature of the reservation form of the Organiser. Beyond this period, the whole of the amount of the order is due.
- For any order confirmed and received after June 1<sup>st</sup>, 2023: the whole of the amount of the confirmed order is due.

#### Article 19 – BAN ON ASSIGNMENT OR SUB-LETTING

The assignment of sub-letting of all of part of the stand or of the emplacement is forbidden. The breach of this obligation can entail the immediate closure of the stand without prejudice to the damages that could be claimed by the Organiser. However, with the agreement of the Organiser, several Adherents of a similar or complementary profession can occupy the same stand jointly. To do so, the request must be made by the principal holder. The request for participation that the latter shall present must list exactly each of the candidate partners at this joint stand, it being specified that the information requested in this form must also be provided by for each Candidate Partner. Furthermore, dossier expenses shall be invoiced to each Candidate Partner. The Organiser reserves the right to approve or refuse each of these Candidate Partners. The rejection of the candidature of one or several of them cannot permit the others to cancel the reservation of their joint stand. The principal holder of this stand shall be liable to the Organiser, personally and jointly with the secondary Adherent or Adherents, for the payment of the various amounts due for any reason whatsoever to the Organiser or to any service or equipment provider presented by the latter. The same shall apply for compliance with all the obligations incumbent on the Adherents.

#### Article 20 - DECLARATION OF THE ARTICLES PRESENTED

The Adherents must obligatorily declare the complete list of the products that they wish to present. These products must comply with the nomenclature of the Event. If they are industrial or sales agents, they will have to also state the names and addresses of the companies whose products they intend to promote. The Organiser formally reserves the right to have automatically removed any product that it not mentioned on the application form or to expel the Adherent which has not been approved under the above-mentioned, without prejudice to the application as regards the Adherent of the penalties stipulated in Article 4 of the Regulations of the Event. The Adherent can only advertise in any form whatsoever for non-exhibitor firms or for the products of these firms subject to having been expressly authorised to do so. For this purpose, it must produce, at the time of the sending to the Organiser of the reservation of space, the specific certificate that shall have been sent to it.



#### Article 21 - MODIFICATION TO THE STAND, DAMAGE

At the time of the taking of possession of the stand that shall have been attributed to it, the Adherent must have recorded the damage that may exist in the place or premises provided to it. This claim must be made to the General Commission (Commissariat Général) of the Event. If on the actual day of the taking of possession, beyond this period, the Adherent has not had the damage recorded, any repairing to do shall be invoiced to it. It is forbidden in the stands to cut or damage in any way whatsoever the partitions, floors or ceilings and any equipment provided by the Organiser. The use of the walls, pillars or floors of the stands as supports for weight or mechanical force is formally forbidden. Any breach shall involve the full and entire responsibility of the exhibitor in the event of damage, disturbance for the neighbours or accident, without prejudice to the penalties stipulated in Article 4 above. Generally, the Adherent is responsible for the damage caused by its installation to the equipment, buildings or the ground that it occupies and the repair works shall be executed at its expense.

#### Article 22 - SIGNS, POSTERS

It is forbidden to place billboards or signs outside of the stands in points other than those reserved for this use. In the event of breach, the Organiser of the Event shall have removed the items placed in breach of this regulation at the expense, risk and peril of the Adherent, without any prior formal notice.

#### Article 23 – SPECIFIC WORKS

The managers of the stands whose installations require specific works (suppression of partitions, wedging of floors, etc.) must declare them as a remark on the request for participation by indicating, as far as possible, their importance. The Organiser shall only pay the costs of removal of partitions and those of wedging of floors, excluding other works, in conditions that it notified thereof ONE MONTH before the opening date of the Event. Beyond this date, these various modifications shall be invoiced to the exhibitors.

#### Article 24 – SAFETY MEASURES

As regards the installation of the stands, the materials that may be used and, generally, the safety measures to respect, the Adherents and their installations must comply with the provisions of Articles R.123-1 to R.123-5 6 of the French Construction and Housing Code, of the Order of 25 June 1980 and the Order of 18 November 1987, concerning protection against fire and panic in establishment receiving the public, the General Safety Regulations of the establishment housing the Event, as well as all the other statutory or regulatory provisions in effect at the time of the holding of the Event. The authorisation to open can be refused for the stands which do not comply with the regulatory safety instructions. It is forbidden to have shown in the samples any products whose production, marketing or exhibition is prohibited. The distribution of advertising balloons is absolutely forbidden in the grounds of the Event. The Organiser declines any responsibility in the event of a decision to close a stand ordered by the Safety Commission for breach of the regulations in effect.

#### Article 25 – FORBIDDEN PRODUCTS

Explosives materials and, in general, all dangerous or harmful products are not admitted. The operating of appliances, the installation or distribution of objects capable of creating a disturbance or danger for the other exhibitors, the Organiser or for visitors are forbidden.

#### Article 26 – ADVERTISING

The distribution of prospectuses can only be made inside the stands. Advertising aloud or with the aid of a microphone is absolutely forbidden, except in the event of express derogation by the Organiser. Advertising of the prices and the distribution of advertising objects are subject to the general regulations of the Ministerial Orders. It is forbidden to conduct any advertising whatsoever in favour of products other than those specified in the request for participation. Any advertising either by means of mime artists, clowns and other types of attractions or by use of sound producing equipment, is formally forbidden. Prior to the opening of the Event, the Adherents wishing to broadcast on the stand or emplacement musical works by any means whatsoever (magnetic tapes, discs, radios, videos, films, musicians, singers, etc.) must obtain from the SACEM the written, statutory authorisation that the Organiser may claim from them.

#### Article 27 – TAKE AWAY IS FORMALLY FORBIDDEN

Any breach of this ban shall entail the immediate closing of the stand and expulsion of the offender, without his being able to claim the reimbursement of all or part of the sums paid for his participation or any other indemnity.



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#### Article 28 - APPEARANCE OF THE STANDS

Only the occasional receptions are authorised on the stands, on condition that there is no disturbance to the neighbouring stands or alleys. The stands must be kept in a state of impeccable cleanliness. They must remain furnished throughout the duration of the Event. It is forbidden to allow the goods exhibited to be covered during the opening times. No one can be authorised to be placed outside of the stands to sell or advertise an object exhibited or not.

#### Article 29 - INSURANCE

Every Adherent is obliged to take out a third-party liability insurance policy at its expense with the insurer of its choice covering:

1. the goods exhibited, the fittings and installations of the stands and any equipment of which it is the caretaker, including, waiver of any recourse on its part or that of its insurers against the Organiser and its insurers.
2. the third-party liability of the Adherent as regards third parties.
3. the rental risk.

The Organisers of joint stands must make each of their exhibitors take out an insurance policy covering the same risks as above. Every Adherent, by the sole fact of its participation, abandons any recourse against the Organiser in the event of any loss, theft or damage whatsoever to the equipment stipulated above. It is the responsibility of the Adherent to take out any insurance policy that it shall judge necessary in order to cover any eventual non-availability preventing it from participating in the Event. During the shipping period, the exhibitor which wishes to be insured for its equipment must take out an insurance policy with the company of its choice. The Adherent undertakes to produce, under penalty for non-confirmation of its admission, for the Organiser an insurance certificate covering the risks stipulated above, including the waiver of recourse on its part against the Organiser or its insurers.

#### Article 30 - DEMONSTRATION MACHINES

All the demonstration machines must have a safety system, notably for those whose moving parts can be left without surveillance by an employee of the exhibitor, even if the barrier stipulated by the safety regulations has been established.

#### Article 31 – OPENING AND CLOSING TIMES

The stands must remain open every day during the opening times of the Event.

#### Article 32 – AVAILABILITY OF THE EMPLACEMENTS

The stands shall be made available to the Adherents 1 day before the opening of the Event.

#### Article 33 – VACATING OF THE EMPLACEMENTS

All the emplacements must be repaired at the Adherent's expense and vacated after the closing of the Event. Until the complete removal of the stands, every Adherent must notify a manager of its stand in order to avoid losses and thefts. The Adherent remains responsible for any accidents or claims that may result from the breach or the late compliance with these instructions. The Organiser can remove the equipment remaining on site after the stipulated time, as well as restore the emplacement granted, with the costs incurred by the operations being paid, in all cases, by the Adherent.